



CLEANTECH



Top 5 Reasons

Florida boasts one of the nation's largest markets for cleantech goods and services, and ranks among the top locations for cleantech businesses.

Here's why your company should be in Florida, too:

1 Plug Into Rich Networks
Florida is **home to industry leaders across the cleantech spectrum**, including everything from turbines to fuel cells to batteries, and LEDs to remediation and water technologies.

2 Benefit Your Bottom Line
A cost-competitive environment, favorable tax structure, no personal income tax, and superior quality of life **make it easy to be in business in Florida**.

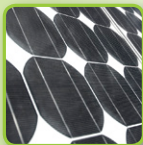
3 Abundance of Natural Resources
Florida's mild climate, fertile land, long coastline, and famous sunshine mean **plentiful resources** for the testing, manufacture, and deployment of a wide range of solar, biomass, and ocean energy technologies.

4 Pick the Best of the Best
Florida regularly ranks among the **top 10 states in total clean jobs** and is committed to expanding its green workforce with dedicated training and academic programs at all skill levels.

5 Get Your Products Anywhere ... FAST
Florida's **infrastructure is ranked #1** in the U.S., with 15 deepwater seaports, 19 commercial service airports, extensive rail networks, and major east-west and north-south interstates.

Florida's Strengths in Cleantech

Floridians understand the undeniable link between sustainability and the economy and are harnessing innovation and the state's strong entrepreneurial spirit to build one of the nation's leading clean technology hubs.



Energy

Size: **830+ companies** *

Areas of Excellence: wind; solar technologies and electronics; hydrogen technologies; batteries; fuel cells; bioenergy, biofuels, and enzymes; and ocean energy

Select Companies in Florida: Alternate Energy Technologies, Atlantic Bearings, EnerFuel, GE Energy, Green Circle Bio Energy, Mitsubishi Power Systems Americas, Ocean Renewable Power Company, Parabel, Saft, Siemens Energy



Efficiency

Size: **7,200+ companies** *

Areas of Excellence: LEDs and OLEDs; advanced materials including nanomaterials, coatings, bioplastics, and ceramics; green architecture; building controls and automation; energy modeling

Select Companies in Florida: Dais Analytic, FHP Manufacturing / BOSCH Group, Industrial Nanotech, LEDnovation, MSCW, Textured Coatings of America



Environment

Size: **4,000+ companies** *

Areas of Excellence: reverse osmosis and desalination technologies, water remediation, bioremediation, waste treatment technologies

Select Companies in Florida: Argonide Corporation, AquaFiber Technologies, EcoArray, IonZ BlueWater Solutions, Matrix Utilities, Osprey Biotechnics

* Companies operating in NAICS codes commonly associated with major cleantech segments.

Florida Fast Facts

3rd in cleantech employment ¹

#1 in annual biomass production ²

1,350 miles of coastline and proximity to the Gulf Stream are well suited for all types of ocean energy R&D and deployment

Florida really is the **Sunshine State**

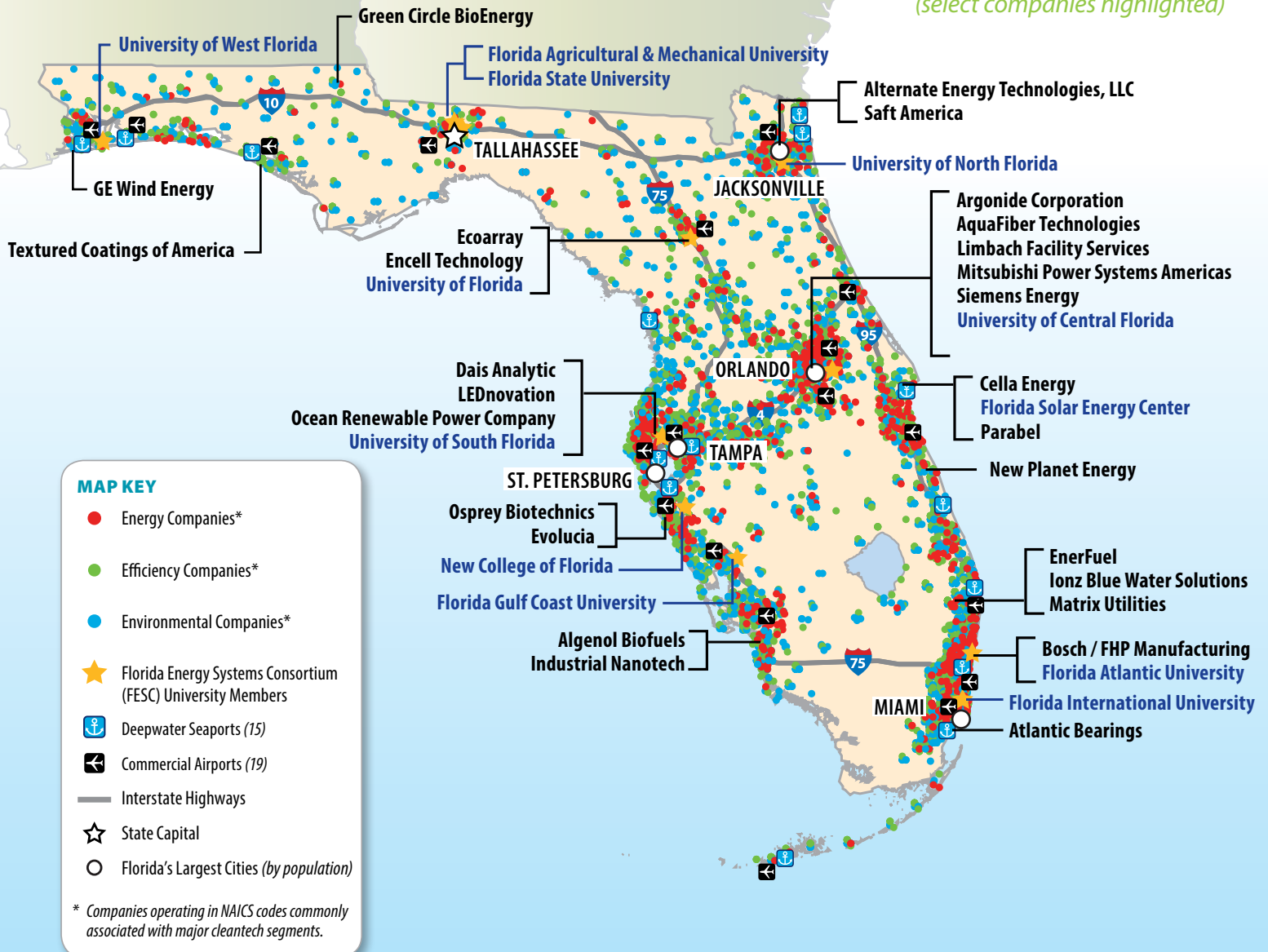
— home to one of the nation's **largest solar photovoltaic plants**

7th among states for generation of utility-scale solar energy ³

¹ Environmental Entrepreneurs ² University of South Florida ³ U.S. Energy Information Administration

Florida's Cleantech Cluster

(select companies highlighted)



Comparative Costs for Cleantech Companies in Florida vs. Other States

	FLORIDA	ARIZONA	CALIFORNIA	GEORGIA	LOUISIANA	NORTH CAROLINA	SOUTH CAROLINA	TEXAS
Personal Income Tax Rate (Highest Rate)	None	4.54%	12.30%	6.00%	6.00%	5.80%	7.00%	None
Corporate Income Tax or Gross Receipts Tax Rate	5.50%	6.50%	8.84%	6.00%	8.00%	6.00%	5.00%	1.00%
State Business Tax Climate Ranking	5	22	48	32	33	44	37	11
Turbine and Turbine Generator Set Units Mfg Average Annual Wage	\$82,645	\$54,225	\$106,927	n/a	n/a	\$68,493	\$50,845	n/a
Chemical Manufacturing Average Annual Wage	\$76,733	\$66,584	\$73,447	\$76,614	\$103,215	\$78,691	\$77,143	\$111,569
Environmental Consulting Services Average Annual Wage	\$63,901	\$58,969	\$75,945	\$68,262	\$63,564	\$64,700	\$55,976	\$67,460



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Why Florida is the perfect climate for business:

"It has been a great pleasure to show others what Saft is achieving here in Jacksonville. Our facility is building the high technology batteries here in the United States to support the energy storage markets of the future."

Franck Cecchi, Director, Worldwide Li-ion Operations
Saft

"Osprey Biotechnics is happy to call Florida home. The Sarasota area provides us with a skilled workforce, resources and a nice quality of life. We have a wonderful team, each of who do their part to develop, launch and produce innovative and environmentally safe beneficial bacterial products. We are fortunate to have all of the necessary elements to continue to grow our business in a place we lovingly call paradise."

Lauren Danielson, CEO & President
Osprey Biotechnics

"From our location in North Florida, Green Circle Bio Energy Inc. operates the world's 2nd largest wood pellet plant. Our location provides us with the sustainable resources and skilled workforce we need to be successful in the international renewable energy industry. Florida is an excellent location for us to continue being a leader in creating the biomass solution to cleaner energy."

Morten Neraas, President & CEO
Green Circle Bio Energy Inc.

"LEDnovation offers the world's most efficient line of LED replacement lamps, providing a rapid return on investment to commercial clients and property operators. Our Tampa headquarters gives us a premier location, skilled workforce and the logistics support we need to manage our operations and continue our industry-leading research and manufacturing."

Israel J. Morejon, CEO & President
LEDnovation

Ready?

Enterprise Florida stands ready to assist in every aspect of your next location project. Please don't hesitate to contact us:



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Circles represent approximate flight times from Florida in one-hour increments.



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Enterprise Florida, the lead economic development organization for the state of Florida, assists companies confidentially with their expansion and location plans.