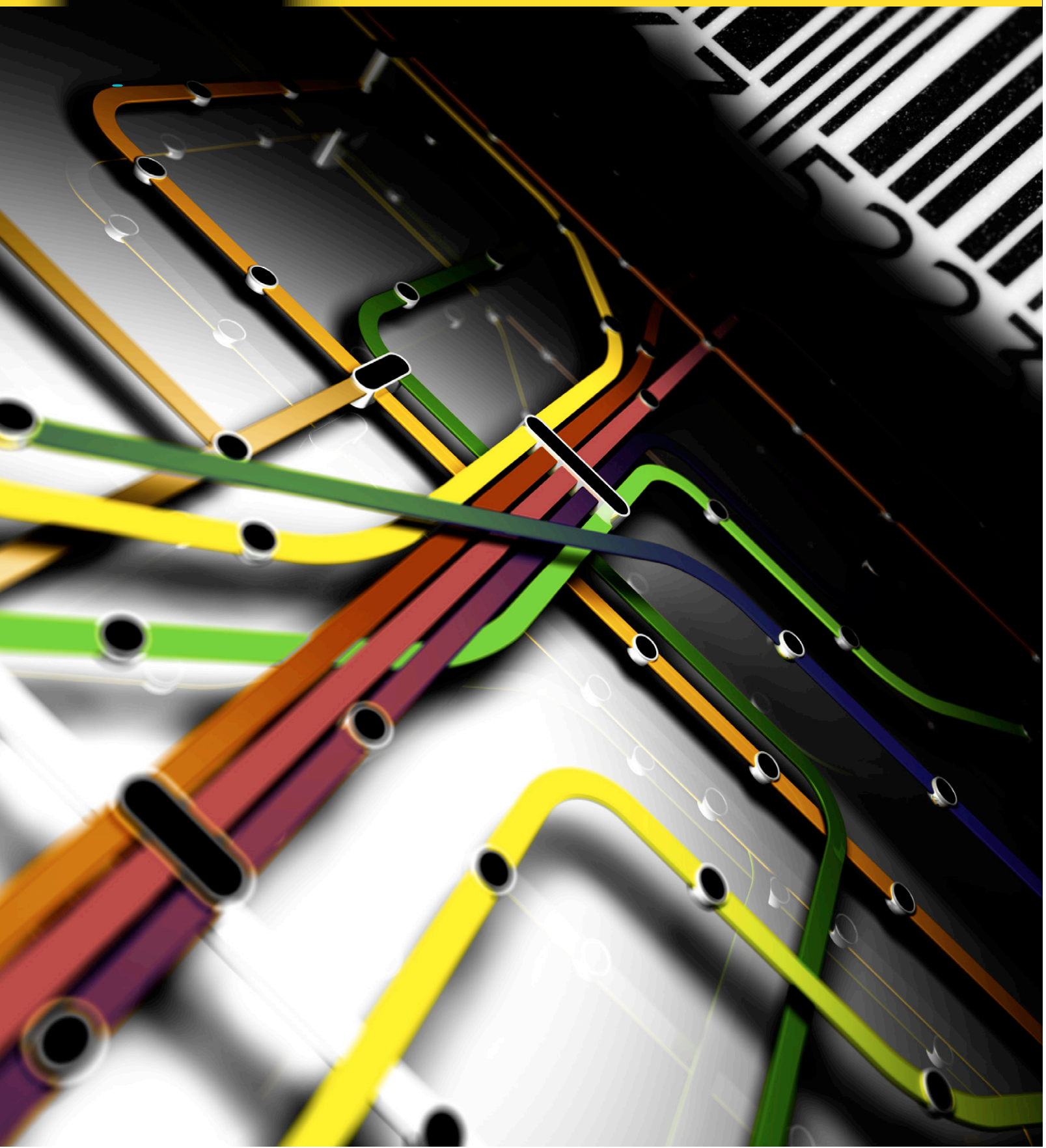
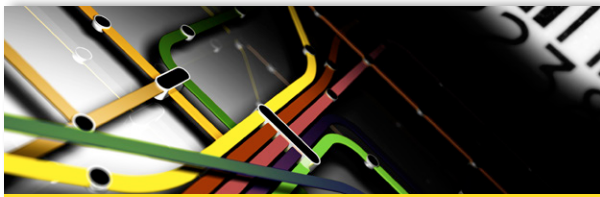




LOGISTICS & DISTRIBUTION





Top 5 Reasons

Here's why your company should be in Florida, too:

1 Plug into Rich Networks

Strong existing logistics cluster with headquarters of **Ryder Systems, Inc., Landstar Systems, Inc., CEVA Logistics U.S., Inc., CSX Corporation** and offices of many other major firms. Most key global shipping lines and airline alliances, including specialized cargo operators, also have a presence in Florida.

2 Get Anywhere Fast

One of the world's most extensive multi-modal transportation systems, with international airports, deep water shipping ports, highway and rail networks, multiple high-speed data transmission hubs, and two spaceports. Infrastructure expansion projects are underway for the Port of Miami, Port of Jacksonville, Miami International Airport, Orlando International Airport and others.

3 Connect with the World

A leading international trade center, Florida offers easy access to the expanding Panama Canal and ports that will be able to receive post-Panamax ships. Goods valued at nearly **\$160 billion** flow through Florida's airports and seaports each year, and the state has the **2nd largest Free Trade Zone (FTZ)** network in the country.

4 Large Customer Base

Florida is not only a global economic hub, but also a **big and growing market of its own**. It is the 4th largest state in the nation, with a population of 19+ million. It is also one of the top tourism destinations in the world, attracting 95 million visitors annually.

5 Improve your Bottom Line

Cost-competitive environment, favorable overall tax structure, no personal income tax and superior quality of life make it easy to be in business in Florida. Also, a number of targeted industry programs exist for qualified investments, job creation and other specialized objectives.

Florida's Strengths in Logistics & Distribution

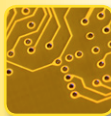
The broader wholesale trade, transportation and logistics industry employs more than half a million Floridians. As the Western Hemisphere's commercial gateway, Florida's logistics & distribution industry is poised to grow further with the Panama Canal expansion. As it stands, **Florida has the #1 Infrastructure in the U.S.¹** Florida can help you get your products & services anywhere. **FAST.**



Value Added Logistics Services (VALS) **Size: 15,000 companies**

Areas of Excellence: Trade finance and insurance, fulfillment services, reverse logistics, packing and crating

Select Companies in Florida: CEVA Logistics, Jagged Peak, Ryder System, Inc.



Specialized Logistics IT **Size: n/a**

Areas of Excellence: Supply chain management solutions for hospitality, fleet and transportation management solutions, customer computer programming

Select Companies in Florida: Air-Transport Services, Inc., Amadeus North America, Data2Logistics, LLC, FreightCenter Inc.



Defense Logistics **Size: n/a**

Areas of Excellence: Training and simulation, space systems logistics, marine prepositioning system

Select Companies in Florida: Honeywell Technology Solutions Inc., Lockheed Martin GTL, Northrop Grumman Training and Simulation Group, Raytheon WSS



Wholesale Trade & Transportation **Size: 56,600 companies**

Areas of Excellence: Latin America & Caribbean region wholesale trade and transportation services, fleet management, air cargo shipments

Select Companies in Florida: Brightstar Corporation, Landstar Systems, Inc., Quality Distribution, Inc.

Florida Fast Facts

#1 Florida's infrastructure is ranked #1 in the U.S.¹

3rd largest cluster of logistics & distribution establishments in the U.S.²

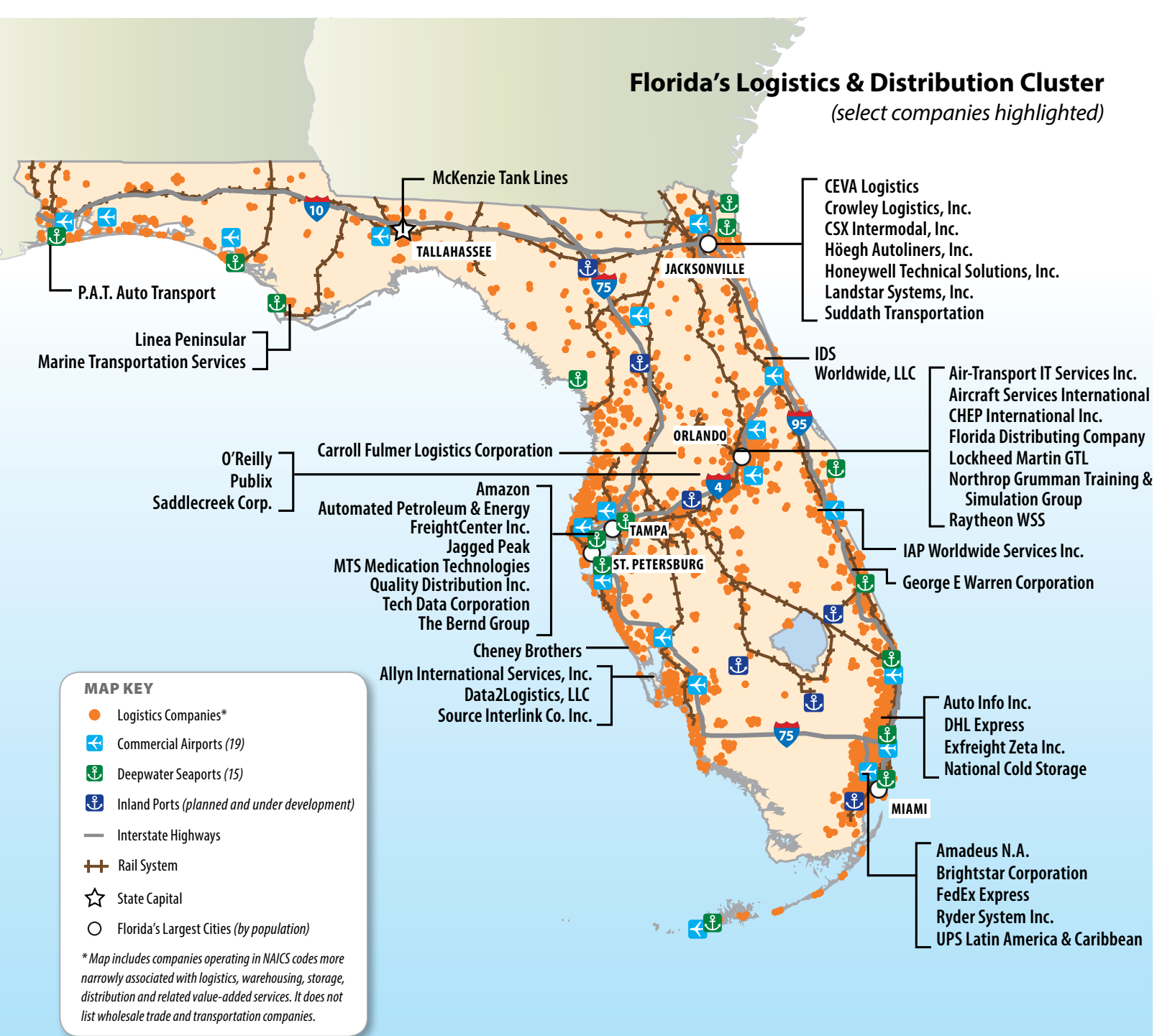
6th largest exporter in the U.S. and a leading global trade hub³

5th highest number of logistics & distribution jobs in the U.S.²

¹ National Chamber Foundation ² Primary data source: U.S. Dept. of Labor, Bureau of Labor Statistics, QCEW ³ WISERTrade

Florida's Logistics & Distribution Cluster

(select companies highlighted)



Comparative Costs for Logistics & Distribution Companies in Florida vs. Other Markets

	FLORIDA	CALIFORNIA	GEORGIA	SOUTH CAROLINA	TENNESSEE	TEXAS
Personal Income Tax Rate (Highest Rate)	None	12.30%	6.00%	7.00%	6.00% (Dividend & Interest Income Only)	None
Corporate Income Tax or Equivalent (Highest Rate)	5.50%	8.84%	6.00%	5.00%	6.50%	1.00%
State Business Tax Climate Ranking	5	48	32	37	15	11
Private Sector Union Membership	2.30%	8.90%	3.80%	2.50%	3.40%	2.60%
Logistics & Distribution Average Wage	\$57,306	\$62,533	\$65,439	\$56,408	\$57,188	\$73,248



Enterprise Florida (Main Office)
800 North Magnolia Avenue, Suite 1100
Orlando, Florida 32803
(407) 956-5600
enterpriseflorida.com

Enterprise Florida
101 North Monroe Street, Suite 1000
Tallahassee, Florida 32301
(850) 298-6620

Enterprise Florida (International Trade Office)
201 Alhambra Circle, Suite 610
Coral Gables, Florida 33134
(305) 808-3660

Why Florida is the perfect climate for business:

"We look forward to offering more than 1,000 full-time jobs with comprehensive benefits at our new fulfillment centers in Hillsborough County and Lakeland, Florida. We appreciate the state, city and county officials who have worked with us to bring these fulfillment centers to Florida. We're excited to join the community, bringing great jobs and investment to the area."

Mike Roth, Vice President of North America Operations
Amazon

"O'Reilly currently operates over 90 stores in Florida, 30 of which opened within the past year. We see great opportunities to continue to expand our store base throughout Florida, and our new distribution center in Lakeland will provide us with the springboard necessary to successfully execute that growth."

Greg Johnson, Senior Vice-President of Operations
O'Reilly Auto Parts Distribution

"Our new U.S. headquarters in Jacksonville will enable us to be close to cargo, ships and customers, and to consolidate our activities in one office location. Jacksonville is one of the world's largest automotive ports, and a natural place for us to be located. We also view Jacksonville as an attractive location from a cost perspective."

Steinar Lovdal, Head of Regions America
Höegh Autoliners, Inc.

"In order to maintain our service levels to our stores and our service commitment to our customers, we needed to plan for future growth with an addition of a refrigerated distribution center. Orlando was the best choice given inbound and outbound deliveries and the proximity to major roadways."

Richard Schuler, Vice President of Distribution
Publix

Ready? **Enterprise Florida** stands ready to assist in every aspect of your next location project. Please don't hesitate to contact us:



Cori Cuttler Henderson
Director, Business Development
+1 (850) 298-6647
chenderson@enterpriseflorida.com



Luis Pérez-Codina
Manager, Trade Development
+1 (305) 808-3670
lperez-codina@enterpriseflorida.com

Circles represent approximate flight times from Florida in one-hour increments.



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Enterprise Florida, the lead economic development organization for the state of Florida, assists companies confidentially with their expansion and location plans.