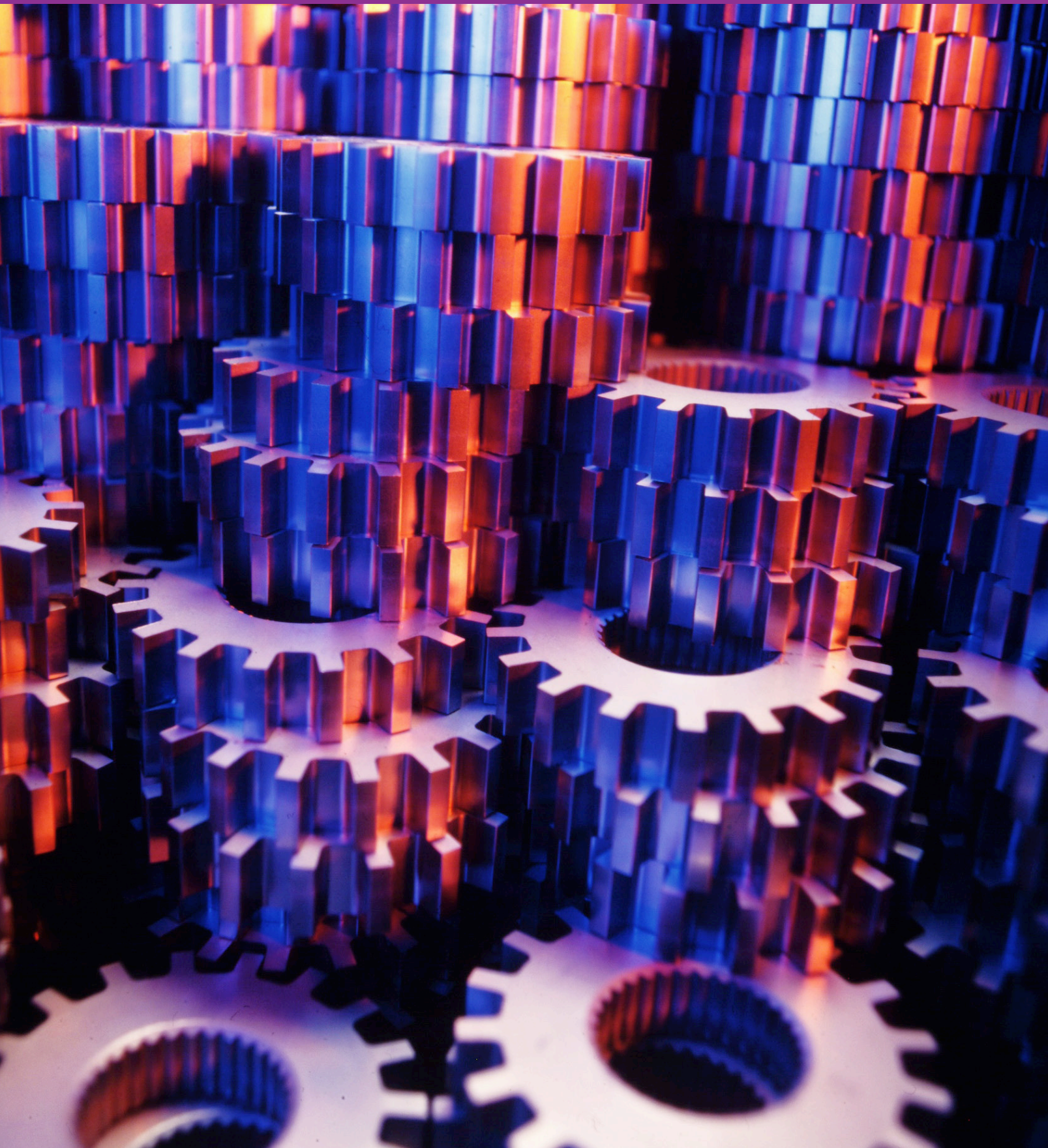
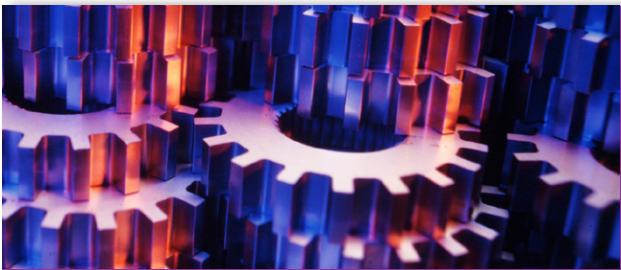




# MANUFACTURING







# Florida's Strengths in Manufacturing

Thanks in part to its leading business climate, workforce, and trade and transportation infrastructure, Florida ranks among the nation's top 10 states for manufacturing and is home to **more than 18,200 manufacturing companies**. The state's **317,000+ manufacturing employees** produce a wide variety of goods including aerospace products, batteries, food and beverages, communications equipment, pharmaceuticals, semiconductors, boats, and more.

## Top 5 Reasons

*Here's why your company should be in Florida:*

**1 Plug Into a Rich Network**  
Florida ranks among the **top ten states for manufacturing establishments**. It fosters a robust manufacturing sector, where advanced technology and precise productivity is combined with customized workforce training programs and strong support by the state's leaders and communities.

**2 Benefit Your Bottom Line**  
Florida offers a cost-competitive environment, favorable overall tax structure, no personal income tax and superior quality of life, as well as targeted industry programs for qualified investments, job creation and other specialized objectives. **These benefits can directly boost your bottom line.**

**3 Pick the Best of the Best**  
With **317,000+ Floridians working in manufacturing**, you can find the highly qualified talent to grow your business here. In addition, Florida's talented workforce has the nation's **2<sup>nd</sup> lowest unionization rate for private sector manufacturing** and some of the highest ranked workforce training programs.

**4 Connect to the World**  
Florida's manufacturing industry is highly integrated with the global economy. **Manufacturing accounted for 93 percent of Florida's exports in 2012 and the state ranks first in the nation in Manufacturing Export Intensity.**

**5 Huge Market & Huge Opportunities**  
**Florida is not only a global economic hub, but a big and growing market of its own.** With 19.5 million residents and 95 million visitors each year, the state offers attractive opportunities for manufacturing companies of all sizes.



**Areas of Excellence in Florida:** advanced manufacturing, including electronic components, aerospace and defense products, metal fabrication, and medical equipment.

**Select Companies in Florida:** Actavis Inc., Danfoss Turbocor, Embraer, Gerdau Ameristeel, Harris, HEICO, Jabil, Johnson & Johnson Vision Care, Lockheed Martin, Mitsubishi Power Systems, Motorola, Siemens Power Systems, Sun Hydraulics

## Employment in Florida's Largest Manufacturing Segments

Manufacturing Sector	Employment
Computer and Electronic Products	42,439
Transportation Equipment	35,167
Fabricated Metal Products	30,891
Food	29,226
Medical Equipment & Miscellaneous	27,862
Machinery	24,293
Chemicals	18,262
Printing and Related Support Activities	17,252
Nonmetallic Mineral Products	15,812
Plastics and Rubber Products	11,605

## Florida Fast Facts

**#1** infrastructure in the U.S. <sup>1</sup>

**2<sup>nd</sup>** best business climate in the U.S. <sup>2</sup>

**2<sup>nd</sup>** lowest unionization rate for private sector manufacturing among U.S. states <sup>3</sup>

**Top 4** state for workforce <sup>4</sup>

**#5** state for high-tech employment in the U.S. <sup>5</sup>

<sup>1</sup> National Chamber Foundation <sup>2</sup> Business Facilities <sup>3</sup> Unionstats.com <sup>4</sup> CNBC <sup>5</sup> TechAmerica

## Florida's Manufacturing Cluster (select companies highlighted)



## Comparative Costs for Manufacturing Companies in Florida vs. Other Markets

	FLORIDA	ALABAMA	GEORGIA	NORTH CAROLINA	SOUTH CAROLINA	TEXAS
Personal Income Tax Rate (Highest Rate)	None	5.00%	6.00%	5.80%	7.00%	None
Corporate Income Tax or Equivalent (Highest Rate)	5.50%	6.50%	6.00%	6.90%	5.00%	1.00%
State Business Tax Climate Ranking	5	21	32	44	37	11
Private Sector Manufacturing Union Membership	2.20%	13.80%	3.40%	2.30%	3.90%	5.70%
Manufacturing Average Wage	\$53,286	\$50,390	\$52,997	\$52,973	\$52,341	\$68,491



Enterprise Florida (Main Office)  
800 North Magnolia Avenue, Suite 1100  
Orlando, Florida 32803  
(407) 956-5600  
[enterpriseflorida.com](http://enterpriseflorida.com)

Enterprise Florida  
101 North Monroe Street, Suite 1000  
Tallahassee, Florida 32301  
(850) 298-6620

Enterprise Florida (International Trade Office)  
201 Alhambra Circle, Suite 610  
Coral Gables, Florida 33134  
(305) 808-3660

## Why Florida is the perfect climate for business:

"We are very excited to be able to open our advanced composite manufacturing center in Okeechobee, Florida. The assistance from Okeechobee County leadership along with the community's supporting infrastructure also played a critical role in our purchase of the property."

Joe Charles, President  
Charles Composites

"We buy over a billion dollars in materials across the country and those decisions are based here in Florida and give access to manufacturers, suppliers and service providers for all of our companies in one location. Every job creates four more in our communities and our surrounding communities and we are proud to be such an important part of the economic engine within Orlando and Central Florida."

Peter Guile, President  
Allied Specialty Vehicles

"After a year of searching in a number of different locations around the United States, the proximity to Port Manatee and the support that we got from the state and local economic development corporations, and from the Manatee County Board of Commissioners, really made us feel like this is the place we wanted to be."

John McGlade, Chairman, President and CEO  
Air Products

"Krausz Industries is proud to call Florida our North American home to serve customers with superior products and excellent service. We found Ocala to be an ideal location with convenient access to transportation across the continent and to shipping channels along the east coast. The highly skilled workforce in the area, with the skills we need, is also a huge advantage."

Danny Krausz, President  
Krausz Industries

# Ready?

**Enterprise Florida** stands ready to assist in every aspect of your next location project. Please don't hesitate to contact us:



**Tim Johns**  
Manager, Business Development  
+1 (407) 956-5611  
[tjohns@enterpriseflorida.com](mailto:tjohns@enterpriseflorida.com)



**Ilona Vega**  
Director, International Business Development  
+1 (305) 808-3582  
[ivega@enterpriseflorida.com](mailto:ivega@enterpriseflorida.com)

Circles represent approximate flight times from Florida in one-hour increments.



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*Enterprise Florida, the lead economic development organization for the state of Florida, assists companies confidentially with their expansion and location plans.*